



Practice Management Directory

Organization: Pathology Practice Advisors, LLC

Description of Organization’s Services

Pathology Practice Advisors, LLC (PPA), provides financial management support services to pathology practices on a one time or ongoing basis. Our approach is to perform an initial practices assessment which includes, a Coding Compliance and Billing Performance Review, Reimbursement Analysis, and Pathology Practice Diagnostic Checklist. Once we perform the initial assessment, we meet with the practice to see if there is any benefit we can add on an ongoing basis on either a quarterly, semiannual, or annual basis.

We also offer one time consultation on special projects such as:

- Merger and Acquisition – Due Diligence Buy side and Sell side
- Practice Planning
- Technical Cost Analysis
- CPT & ICD 10 Coding – Evaluation and Training
- Evaluation of Billing Performance
- Reimbursement Analysis
- Payer Contract Analysis

About the Organization:

<i>Established</i>	<i>Number of FTEs</i>	<i>Listed in this Directory since</i>
<i>2016</i>	<i>2</i>	<i>2017</i>
<i>Started working with pathology practices in</i>	<i>Number of pathology practices with whom firm is currently working</i>	<i>Number of pathology practices with whom the firm has worked</i>
<i>1994-2012</i>	<i>5</i>	<i>Over 100</i>

References Available

- Patrick Godbey MD
203 Indigo
Brunswick, GA 31525
912-261-2669
petg@gate.net
- Louis Dixon Wright MD
57 Queen St
Charleston, SC 29409
843-319-2067
ldwright@gmail.com



Professional Organizations:

Organization's Practice Management Services:

Compliance and Risk Management

- Compliance plans
- Risk reduction
- Assistance with all 7 elements of compliance plans

Coding and Reimbursement

- Coding and billing audits
- Coding training
- CPT coding
- Denial management
- ICD-9 Diagnosis Coding
- Reimbursement Analysis Audit to insure payers are paying according to contract

Business Development and Marketing

- Laboratory ventures and mergers
- Pathology/laboratory marketing
- Market study
- Business development planning
- Pathology services contracting (with hospitals, clinics, surgery centers, etc.)
- Due Diligence on both buy and sell side

Financial Management/Governance/Business Operations

- Benchmarking
- Finance
- Physician compensation plans
- Practice organization (Startup/Restructuring/Mergers/Dissolution)
- Practice valuation
- Succession planning
- Organizational development

Human Resources

- Physician contracting



States Serviced: All

Contact Information:

Organization	Primary Contact
Pathology Practice Advisors, LLC P.O. Box 2880 Pawleys Island, SC 29585 www.pathologypracticeadvisors.com	Al Sirmon Member – LLC 843-319-0605 Al@pathologypracticeadvisors.com
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